

1.1 RENTAL FEES

The amounts and/or percentage of minimum rent that will be paid to the Facilities are as follows:

COLISEUM 180° / 270° / 360° configurations	13,000 seats	\$15,000 vs. 15% of net ticket sales OR \$30,000 for non-ticketed or non-Ticketmaster event
HALF - COLISEUM	3,000 – 6,500 seats	\$10,000 vs. 15% of net ticket sales OR \$25,000 for non-ticketed or non-Ticketmaster event
COLISEUM ROOMS MONTAGUE TERRACE COLISEUM TERRACE CLUB NORTH CLUB SOUTH	7,400 square feet 7,400 square feet 1,700 square feet 1,400 square feet	\$3,000 (plus labor & equipment) \$3,000 (plus labor & equipment) \$750 (plus labor & equipment) \$550 (plus labor & equipment)
NOTE: Net ticket sales are gross receipts minus 5% state admissions tax Labor & Equipment Additional Expense		

PERFORMING ARTS CENTER	2,341 seats	\$7,000 vs. 15% of net ticket sales OR \$15,000 for non-ticketed or non-Ticketmaster event OR \$20,000 for non-ticketed or non-Ticketmaster event on Fridays/Saturdays, October 1 - May 1
NOTE: Net ticket sales are gross receipts minus 5% state admissions tax Labor & Equipment Additional Expense		

EXHIBIT HALL	SQUARE FEET	RATE (PER DAY)
A1	15,340	\$4,000
A Combined	27,040	\$6,000
B	24,960	\$5,000
C	24,960	\$5,000
A/B Combined	52,000	\$10,000
B/C Combined	49,920	\$9,000
A/B/C Combined	76,960	\$14,000
NOTE: Move-in/Move-out is 50% of rate per day up to 2 days, 100% of rate for additional days Labor & Equipment Additional Expense		

RATE SHEETS

1.2 EQUIPMENT RATES

Stage (includes steps, handrail & skirting)	\$25 (per 4' x 8' deck)
Risers	\$35 (each)
Bleachers	\$25 (per 4' x 8' deck)
Stairs (First two free)	\$25 (each)
Stage Barricade	\$10 (per 8' section)
Bike Rack / Crowd Control Barricade	\$10 (per section)
Stanchions	\$5 (each)
Pipe & Drape	3', \$5/ft. / 8', \$8/ft. / 10' – 16', \$10/ft.
Backdrop drape (20' x 20' / 28' / 40')	\$150 (each, 7 available)
Sound System	\$500 (per day, plus labor)
PA System (for music)	\$50 (per day)
Laptop	\$200 (per day)
TV	\$75 (per day)
DVD Player	\$25 (per day)
Projector Screen	\$100, Small 5' x 8' / \$250, Large 9' x 16' (per day)
Projector	\$200 (per day)
Projector & Screen Combo	\$250, Small / \$400, Large (per day)
Microphones	\$50, Wired / \$100, Wireless / \$100, Lavalier (each, per day)
Microphone Stand	\$25 (per day)
Podium	\$75 (per day)
Flags (US & State, set)	\$25
Intercom/Paging	\$50 (per day)
Spotlights	\$100 (each, per day)
PAC Sound	\$2500 (per day, plus labor)
PAC Lights	\$2500 (per day, plus labor)
Forklift (5,000 lb.)	\$150 (per day, plus operator cost)
Man Lift / Scissor Lift	\$300 (per day, plus operator cost)
Pallet Jack	\$50 (per day)
Portable Basketball Floor	\$250 (per day)
Scoreboard	\$500 (per day, plus labor)
Zamboni	\$250 (per day, plus labor)
Furniture	Cost, plus 10%
Tables (6' or 8')	\$10 (Unskirted, per show) / \$15 (Skirted, per show)
Cocktail Table	\$10 (each)
Round Table (66")	\$10 (each)
Serpentine Table	\$10 (each)
Chairs	\$5 (each, per show) quantity pricing available
Dance Floor	\$250

1.3 SERVICE RATES

Decorator Load-In	\$1,000 (per day)
Utilities	\$1,000 (per day)
Exhibit Hall Air Conditioning/Heat	\$750 (per hall, per load-in/out day)
Compactor (Exhibit Hall)	\$675 (per load)
Construction Dumpster	\$450 (per load)
Outsourced Open-top Dumpster	Rates vary
Pallet Disposal	\$25
TV Production	\$1,500 (per day)
Bus Power	\$50 (each, per day)
20amp Outlet	\$75 (each)
Telephone	\$200 (per line)
Internet Connection	\$500 (5Mbps)
*includes wifi & (1) hardline	\$750 (10Mbps)
connection; \$25 each additional	\$1,000 (20Mbps)
hardline	\$1,250 (25Mbps)
	\$1,500 (30Mbps)
	\$2,000 (40Mbps)
	\$2,500 (50Mbps)
	\$3,000 (100Mbps)
	\$3,500 (200Mbps)
	\$5,000 (500Mbps)
	\$6,000 (750Mbps)
	\$7,500 (1Gb)
Photo Copies	\$0.25 (per page)
Piano Rental (upright)	\$TBD (includes one tuning)
Piano Tuning	\$150 (Per Tuning)
Balloon Removal (Convention Center)	\$75 (per hour)
Clean-up Fee	\$250 (Mylar Confetti: \$1,000)
Trade Show Decorator	Cost, plus 10% or 10% of your cost

Equipment/services are subject to availability
Rates are subject to change

1.4 LABOR RATES

(per hour - 4-hour minimum)

Supervisors	\$20
Ushers, Door Guards, Ticket Takers & Sellers	\$16.50
Telephone Operator	\$20
Event Change-Over	\$25
Event Cleaning	\$25
House Sound & Lights	\$24.40
Electrician	\$26.78
Peer Security	Cost plus 15%
Command Center Security	\$19.50
Risk Supervisor	\$17
Police or Fire Supervisor	\$65
Police or Fire	\$60 (\$75 on Holidays)
Medical	\$60
Zamboni Driver	\$22
Scoreboard Operator	
Game Operations or Graphics	\$23.34

1.5 STAGEHAND RATES

(per hour, minimums apply) - IATSE Local 333

Rates subject to change

Crew Chief	\$36.07
Head Rigger	\$36.07
Rigger	\$32.89
Special Equipment Operator	\$24.40
Stagehand/Journeyman	\$23.34
Loader	\$23.34
Performance (3.5 hr)	\$93.36
SEO Performance (3.5 hr)	\$97.60
Crew Chief Performance (3.5 hr)	\$144.28

Stagehand Minimums

- 4-hour minimum calls
- Performance and rehearsal rates are subject to Overtime Rules B, C, & D below.

Stagehand Overtime

- One and one-half (1-1/2) times the base hourly rate is billed for the following:
 - a. Work in excess of 10 hours in one day or 40 hours in one week
 - b. Midnight to 8:00 AM
 - c. Performance and rehearsal calls that run longer than 3.5 hours
 - d. Meal penalty after 5 hours - meal options are: 1) a 1/2-hour meal provided, by the client, on the clock; or 2) a 1-hour break off the clock. (Meal Penalty while already in overtime is paid at two (2) times the base hourly rate)
 - e. Holidays
 - f. Turn around time less than 8hrs on same production results in overtime until an 8hr break is provided.
- Calls canceled with less than 24-hour notice are billed a 4-hour cancellation charge

Labor & Stagehand rates are subject to an Administrative Fee

Rates are subject to change